



The purpose of the 2FOR1 scheme is to get the domestic market to travel by train to visit Britain's great attractions!



The promotion mechanic for 2FOR1 offers is simple. The customer simply needs to:

Claiming your 2FOR1 offers couldn't be easier, just follow these four steps



The following guide will help you identify valid 2FOR1 vouchers.

All National Rail 2FOR1 vouchers will feature the National Rail logo (sometimes known as the "BR", double-arrow or crows-foot symbol).

Vouchers from station leaflets

Individual train companies print regional 2FOR1 leaflets that are distributed to National Rail stations across Great Britain.

Vouchers from station leaflets are used by 50% of National Rail 2FOR1 customers.

These vouchers are similar in size to the credit card size rail tickets.

Front









Reverse

Rems. & Conditions: 1. Oily two people silvand par worder. 2. In a must produce two wild listicated fail than tolutes, conderned the variable by two the bands. In the condition of the variable of the condition of the variable of the vari

Vouchers from DaysOutGuide.co.uk and train company websites

Rail customers are increasing booking rail tickets online and as a result we are seeing an increase in customers downloading 2FOR1 vouchers from DaysOutGuide.co.uk and train company websites.

Vouchers downloaded from train company websites look the same as the vouchers from DaysOutGuide.co.uk but may also include their own train company logo alongside the National Rail logo.

These vouchers are usually printed on an A4 sheet of paper. Some customers will trim to the scissor marks but many don't.

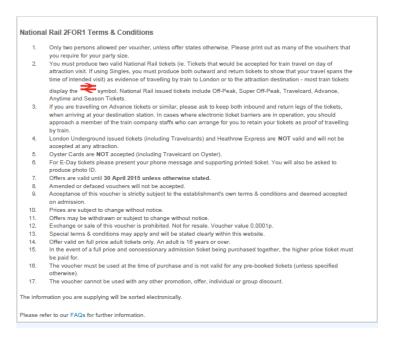
Front







Reverse



Vouchers from Direct Mail flyers, advertising in magazines and newspapers

There is a continuous programme of advertising and promotion of the 2FOR1 offers when you go by train and from time to time these adverts include bespoke 2FOR1 vouchers.

These vouchers replicate the station leaflet vouchers but may be printed on different weight papers or newsprint.

The following example is from a direct mail drop to more than 500k households in East Anglia.

Front





2FOR1 offers when you go by train A guide to 2FOR1 vouchers & train ticket validity





Reverse

Them & Conditions: 1. Only two people allowed per voucher 2. You must produce two wild National Ball train tickets are workness of two limits by train to Incomo - many train thicket displies the symbol. National Ball issued tickets include OIF-Buck Super OIF-Buck Traveleard. Advance. Anytime and Season Tickets — deaptoragidad coxis for a full list of valid train tickets. 3: Oyster cords and Finedom Passes are not valid (including Traveleard on Oyster). Underground, DLR and bus tickets as not accepted: 4. A Formobile phone tecks please present your phone with the barrode and supporting confirmation and the state of the barrode and supporting confirmational. You will also be asked to show photo ID. 5. The offers listed in this leaflet are valid until 31st October 2013 unless otherwise stated. 6. Amended or defended voluctors will not be accepted. 7. Acceptance of this voucher is strictly subject to the establishments own terms & conditions and deemed accepted or distribution. The conditions are subject to the cataloxistics on Price and are correct at time of going to print. 9. Offers may be withdrawn or subject to change without notice. 10. Exchange or sake of this voucher is not prohibited. Not for resake Voucher value 0.000 pt. 11. Special terms & conditions will be stated clearly within this publication. 12. Offer valid on full price adult tickets only. An adult is 10 years or over 1.3 in the event of a full price and consensational yadmission to that being provided to the proper of the provided of the provi

Valid Train Tickets

We don't expect you to be experts in train tickets, so there are four simple things to look for:

- 1) Is the train ticket valid for travel at the time of the visit?
- 2) Is the train ticket valid for travel to a National Rail station close to the attraction?
- 3) Has the train ticket been issued on National Rail ticket stock?
- 4) Is the train ticket a National Rail Smartcard?

Is it valid for train travel at the time of the visit?

Each person using a 2FOR1 voucher must have a train ticket that is either:

- A train ticket dated for the same date as their visit to the attraction, OR
- Two tickets, one showing a date for a journey to the closest train station to the attraction that is before/on the date of their visit and one showing the return journey that is on/after the date of their visit.

The only exception to this is people travelling using a **National Rail Smartcard**. Smartcards should be accepted on presentation as evidence that they have travelled by train, even though you may not be able to check the date or destination of the ticket. There are a number of ways that an attraction can read a Smartcard if required. If your attraction would like to be able to do this, please contact us by email - attractions@atoc.org.

National Rail tickets can include Single or Return; Advance, Anytime, Off-Peak, Super Off-Peak and Season Tickets.

Single or Return; Advance, Anytime, Off-Peak, Super Off-Peak

If a customer has a Single outbound train ticket – 2FOR1 should **only** be permitted on the date shown on the ticket.





National Rail Rail

their tickets.

2FOR1 offers when you go by train

A guide to 2FOR1 vouchers & train ticket validity

If a customer has an outbound ticket and a return ticket – 2FOR1 should be permitted on or between the dates shown on the outbound and return portions of the Single tickets, or up until the date shown on the Return ticket. For example, if a customer buys Return tickets to a destination, outbound on a Monday and returning on a Friday, they will be able to use the 2FOR1 vouchers throughout the Monday-Friday period, provided they show both outward and return portions of

Is the train ticket valid for travel to a National Rail station close to the attraction?

As long as you are happy that each customer has a valid ticket that shows that they travelled to the attraction by train, then the ticket is fine. If however the destination shown on the outward ticket is not anywhere near your attraction you are within your rights to refuse it.

Has the train ticket been issued on National Rail ticket stock?

National Rail 2FOR1 offer are for rail customers only therefore they must show a valid National Rail ticket. Below is a guide to valid National Rail ticket stock.

National Rail 2FOR1 offers cannot be used by people who ONLY use buses, coaches, cars or other local public transport to get to the attraction.

Is the ticket a National Rail Smartcard?

National Rail Smartcards should be accepted on presentation as evidence that the journey was made by train. There are a number of ways that an attraction can read a Smartcard if required. If your attraction would like to be able to do this, please contact us by email - attractions@atoc.org.

The following pages are a basic guide to valid National Rail tickets to help you quickly and easily identify valid train tickets.





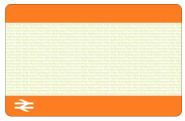


Valid National Rail tickets **\overline{D}**:

☑ Paper Tickets

The vast majority of train tickets are those issued by National Rail stations and ticket outlets. They are credit card sized, printed on orange paper ticket stock and feature the National Rail logo 之 😂 (sometimes known as the "BR", double-arrow or crows-foot symbol). The back of the tickets will usually make reference to the National Rail Conditions of Carriage:









✓ Print@Home & mobile tickets – These are valid so long as they show the National Rail logo





☑ National Rail Smartcards – All valid





Page 6 of 9

Stagecoach



National Rail

Updated January 2017





















Valid National Rail tickets **\(\mathbb{I}**:

☑ Season Tickets – National Rail Season ticket with photocard:















2FOR1 offers when you go by train

A guide to 2FOR1 vouchers & train ticket validity

✓ Staff Passes - Train Companies have always encouraged their staff to experience the 2FOR1 offers - they can be our best ambassadors. Many of them get free or reduced rate travel/and the following are a few examples of what staff passes may look like:



2017/2018 Staff Travel Card











A guide to 2FOR1 vouchers & train ticket validity

Types of tickets which are **NOT** valid **坚**:



















